

# Thank you!

1 message

Eloise vitelli <evitelli@maine.edu>
To: jon.fitzgerald@gdbiw.com, Everett Carson <ebc250@yahoo.com>

Fri, Jul 15, 2016 at 8:56 AM

Jon.

> Thank you again for your time and for providing Brownie and me with such a thorough background on BIW. The shipyard has been a presence in my life for the 40 years I have lived in Arrowsic and as I indicated I was lucky to have a tour as part of Leadership Maine back a few years. Our conversation with you has given me a much deeper understanding and appreciation of BIW as a business, an employer and an economic driver of our local and state economy. I look forward to future conversations about several of the issues we touched on - workforce and energy in particular.

You probably know that my late ex-husband Jonathan Reitman, worked very closely with your father for many years and had the greatest respect for him.

Enjoy the summer! And thanks again.

Eloise

Sent from my iPad



## Great to see you!

1 message

Everett Carson <ebc250@yahoo.com>

Fri, Jul 15, 2016 at 11:31 AM

Reply-To: Everett Carson <ebc250@yahoo.com>
To: "jon.fitzgerald@biw.com" <jon.fitzgerald@biw.com>

Cc: Eloise Vitelli <evitelli@maine.edu>

Good morning, Jon,

Thank you for devoting yesterday morning to meeting with Eloise and me. I have a much better sense of the challenges--and opportunities--that you and your colleagues face in the next few years. Very much look forward to a return visit and tour, and more conversation about state policy that can enhance workforce development, improve business infrastructure, and help create the best future for our state.

I'd also like to dig deeper into the energy discussion. Understanding that BIW must contain electricity costs, it would be valuable to know how we might enlist your interest in and support of an energy plan that strengthens clean renewables, promotes investment in conservation, and also meets your needs.

Have a great summer, and see you later in the fall. Of course, we need to have success in this election cycle first--so lots of work between now and then.

Best regards, Brownie



### Re: Thank you!

1 message

Jon.Fitzgerald@gdbiw.com <Jon.Fitzgerald@gdbiw.com>
To: evitelli@maine.edu =

Mon, Jul 18, 2016 at 5:54 PM

Eloise.

A pleasure to meet you as well, I look forward to a follow up.

As for Jonathan, I met him on a few occasions and know that he and my father had a relationship built on mutual respect. You may find it interesting that the attached article was influential in our approach to the efforts BIW undertook with the union on a new contract as well as in the journey for a more functional relationship.

Enjoy your summer. Jon

From:

Eloise vitelli <evitelli@maine.edu>

To:

jon.fitzgerald@gdbiw.com, Everett Carson <ebc250@yahoo.com>,

Date:

07/15/2016 08:56 AM

Subject:

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Times Record Opinion Editorial re Jonathan Reitman Aug 2010.pdf

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### ED NORVAL

# Thinking in terms of 'we'

While working as a lawyer for the McTeague, Higbee law firm in Topsham, Jonathan W. Reitman had one of those out-of-the-blue epiphanies that eventually led him into what is now a 20-year career as a professional mediator.

It happened in the mid-1980s, he recalls, when shipyard workers walked off the job in a wildcat strike at Bath Iron Works to protest the use of non-union employees for some jobs. Work at the shipyard came to a screeching halt. Each silent hour, the shipyard was losing money ... lots of it.

Not surprisingly, as the lawyer for Local 6, Reitman received an urgent call to meet with then-BIW President Bill Haggett and the ship-yard's lawyer, the late Buzz Fitzgerald.

By definition, a wildcat strike is unauthorized by the union and is technically a violation of the existing contract. So when Reitman arrived for the meeting, he was prepared for a classic "labor-management" confrontation along the lines of "What the heck is going on ...?" But the first words out of Buzz Fitzgerald's mouth surprised and disarmed him.

"We've got a problem," he recalls Fitzgerald telling him,

No yelling. No accusations or threats. Just a straightforward inclusive statement: "We've got a problem."

Reitman understood it as invitation to join with Haggett and Fitzgerald in finding a solution to the issues triggering the wildcat strike — one that would be mutually agreeable to all parties.

For Reitman, who received a "peacemaker" award at the start of the sixth annual Peace Fair in Brunswick on Saturday, it was one of the key life lessons he learned in his career as a labor lawyer.

In sharing the anecdote at the close of his one-hour conversation at the peace fair about "dialogue," Reitman offers a reminder that conflicts explode, fester, remain intransigent—all too often—simply because the opposing parties refuse to even think in terms of "we." They're locked in battle, stuck in the "us vs. them" polarities of opposition and conflict.

Reitman has been a full-time mediator since 1990. His portfolio in the field of conflict resolution numbers more than 1,500 cases, including extensive time working in Israel and Palestine, arguably one of the most intractable conflict zones in the world. But even in that decades-long conflict, he finds reasons to be hopeful.

What it takes is dialogue.

First among the "building blocks" of dialogue he outlined at Saturday's conversation is "listening." Not the nod-your-head-while daydreaming variety, but deep listening. It involves letting go of your own perspective long enough to be present to the other's perspective.

And what do we listen for?

Reitman replies: Potential areas of common ground. Feelings. The foundations of the other's concerns.

Listening leads to the next building block of dialogue: Focusing on interests, not positions.

Take, for example, the looming debate over the expiration of the Bush-era tax breaks. Republicans and some Democrats are already lining up behind the position "No way, not now ... not ever." Proponents of allowing the tax breaks to expire take the position that we can't afford not to, given the size of the federal deficit and the cost of fighting two wars in the Middle East. They are as adamant about ending the tax breaks as the other side is about keeping them.

Engaging in dialogue, Reitman says, would have the two sides frame "what if?" hypotheticals without judgment or evaluation. The goal is to discover "options for mutual gain."

Of course, engaging in the process of dialogue, Reitman says, means "you have to be willing to have your mind changed."

Therein lies the problem with our culture of partisans shouting back and forth 24/7. No one seems willing to say, sincerely and inclusively, "We've got a problem."

And that failure to seek the common ground — be it in our homes, communities, state government or in Washington, D.C. — is precisely why so many of our problems seem unsolvable.

Eloise <eloise.vitelli@gmail.com> From: Sunday, December 24, 2017 9:25 PM Sent: Grant, Darek To: Troy Jackson; Vitelli, Eloise; Jackson, Troy; Rush, Max Cc: Subject: Re: Maine Freedom of Access Act request Thank you. I am sorry for the timing of this request. Will talk after Christmas! Eloisr Sent from my iPhone > On Dec 24, 2017, at 1:26 PM, Grant, Darek < Darek. Grant@legislature.maine.gov > wrote: > Correct. We have 5 business days to acknowledge the request. Then we have as much time as it takes to compile the information requested. I will draft an acknowledgement letter this week. > Merry Christmas! > From: Troy Jackson [senatorjackson1@gmail.com] > Sent: Sunday, December 24, 2017 1:20 PM > To: Vitelli, Eloise > Cc: Jackson, Troy; Grant, Darek; Rush, Max > Subject: Re: Fwd: Maine Freedom of Access Act request > And a Merry Christmas to you, too! Darek this is something that Senator Vitelli has time legally for us to respond to after the holidays? Is that correct? > > Senator Troy Jackson > Senate Democratic Leader > Allagash, Maine > 207 436 0763 > On Dec 24, 2017 2:16 PM, "Vitelli, Eloise" < Eloise. Vitelli@legislature.maine.gov > wrote: > FYI -> Merry Christmas! > Eloise > Sent from my iPhone > Begin forwarded message: > Dear Sen. Eloise Vitelli. > Under the Maine Freedom of Access Act § 402 et seq., I am requesting an opportunity to inspect or obtain copies of email correspondences between you and any email address ending in ngdbiw.com<a href="http://gdbiw.com">http://gdbiw.com</a>, as well as any email address ending in 'eneraldynamics.com<http://generaldynamics.com>, dating from Jan. 1, 2016 to present. I am also

requesting an opportunity to inspect or obtain copies of email correspondences between you and Rep. Jennifer DeChant regarding the Act To Encourage Major Investments in Shipbuilding Facilities and the Preservation of Jobs, dating back to Jan. 1, 2017.

> If there are any fees for searching or copying these records, please inform me of the cost. However, I would also like to request a waiver of all fees in that the disclosure of the requested information is in the public interest and will contribute significantly to the public's understanding of tax subsidies sought by Bath Iron Works from the State of Maine. I am a journalist who has reported on General Dynamics tax subsidies in other states. This information is not being sought for commercial purposes.

> If you intend to deny this request, I will expect to hear from you within the five business days mandated by law. Also, if you expect a significant delay in responding to this request, please contact me with information about when I might expect copies or the ability to inspect the requested records.

> Thank you for considering my request.

> Sincerely,

>

>

>

> Alex Nunes

> alexisnunes03@gmail.com<mailto:alexisnunes03@gmail.com>

> 401-622-5818<<u>tel:%28401%29%20622-5818</u>>

Msg\_Number:41:1:1

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- > <u>alexisnunes03@gmail.com<mailto:alexisnunes03@gmail.com</u>>
- > 401-622-5818<<u>tel:%28401%29%20622-5818</u>>

Msg\_Number:42:1:1

From: Jennifer DeChant <dechantforbath@gmail.com>

Sent: Sunday, December 24, 2017 7:45 AM

To: Lisa Savage

Cc: Vitelli, Eloise; DeChant, Jennifer; Global Network; Mary Beth Sullivan; Martha Spiess

**Subject:** Re: illegal meeting Dec. 21

### Lisa-

My response is that it was a mistake. It was a misunderstanding. Human error. I thought it was meeting for 4 people who i did not know invited the camera. Mary Beth was there. She helped me understand how the misunderstanding happened.

Not sure what else I can do but apologize and make sure the situation doesn't happen again. I was trying to meet with 4 constituents who contacted me.

File a complaint as you want but the truth is I made a mistake.

Jennifer

On Sunday, December 24, 2017, Lisa Savage < <u>lsavage3@gmail.com</u>> wrote: Hi Jennifer,

Thank you for your rapid response to my email questions. You don't address the issue of blocking video recording of a meeting that many taxpayers in Maine would have been interested in viewing. Why was Martha Spiess not allowed to record this meeting?

I'm a school teacher in impoverished central Maine and my students and their families will be negatively affected by corporate tax breaks such as the one you and General Dynamics are crafting. Students at my school are cold and hungry while General Dynamics' CEO made \$21 million last year. These are public policy issues once you move into the realm of excusing corporations from paying the taxes they owe.

Sincerely,

Lisa Savage

Solon

On Sun, Dec 24, 2017 at 6:33 AM, Jennifer DeChant < dechantforbath@gmail.com > wrote:

Hi Lisa-

Thank you for your email.

I apologize for the misunderstanding about the meeting. It started as a response to the 8 emails who sent formatted talking points against BIW. I invited those people to a house for a conversation about the context of the bill.

Of those 8 people who I invited, 4 people responded. The house where I was going to hold this would never have accommodated more than 8 people. But I had to change the location due to schedule conflict.

Apparently the confusion came because the people I invited did not realize that I only invited them because of their emails. And I didn't understand that they thought the change in location meant it was a large format meeting.

Ask anyone who attended. It was a misunderstanding. My intention was for a chance to meet with 4 constituents to help them be aware of context and process.

If you and global network would like to hold a meeting about the bill with BIW and Union, I will participate. If you would like to talk about this, call me.

I respect your right to opposition.

Jennifer DeChant

On Sunday, December 24, 2017, Lisa Savage < lsavage3@gmail.com > wrote:

Dear Rep. DeChant & Sen. Vitelli,

The meeting you held with constituents on December 21 to discuss the tax break bill you're writing with General Dynamics was illegal. *The matter discussed at Bath City Hall was public policy*, and you were in the wrong to bar video recording. Martha Spiess, a public interest videographer in Maine whom I know well, reports she was barred from the meeting by Rep. DeChant. Thus, I was unable to view a recording of a meeting I was unable to attend.

Probably you are both aware that many of your constituents -- and Mainers in general -- are not in favor of giving a tax break to a wealthy corporation. Perhaps that is why you tried to keep the meeting off the public record? Whatever your motivation, what you did was illegal. Maine's Attorney General will hear from me and other voters about your breach of ethics.

Lisa Savage Solon

Lisa Savage <u>Went 2 the Bridge</u> blog



Take the Material Guard pledge to connect the dots between militarism and environmental harm.

The NSA may have read and stored this email without notifying you and without judicial or legislative oversight. Click here to learn more.

Lisa Savage

Went 2 the Bridge blog



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From:

Eloise <eloise.vitelli@gmail.com>

Sent:

Thursday, December 7, 2017 5:40 PM

To:

Jennifer DeChant

Cc:

Seth Berry; Joyce Jay McCreight; Tepler, Denise; denise tepler; Denise Tepler

Subject:

Re: Are you coming to Bath tomorrow for meeting at Bath Housing?

I will be there!

### Sent from my iPhone

> On Dec 7, 2017, at 4:42 PM, Jennifer DeChant <dechantforbath@gmail.com> wrote:

- > Greetings!
- > There just does not seem to be enough hours in the day. I am sure that each of you can relate.

> I am checking in to see if you will be attending the meeting at Bath Housing Authority tomorrow?

> The reason I am asking is because I am seeking co-sponsor signatures of the Shipbuilding Tax Credit bill. As you may know this tax incentive for our largest employer in the state expires in 2018. At this point, it is a concept bill. But I am spending time in December meeting with Union representation for feedback on how to craft something with more evaluation, etc. I am also working with management at BIW.

> Anyway, since many of our constituents are working at BIW or an affiliated entity, I will be asking if you want to sign on as co-sponsor. Please let me know if you have questions...thank you in advance for your consideration.

- > Jennifer
- > 232-2800

Msg Number:41:1:3

From: Jennifer DeChant <dechantforbath@gmail.com>

Sent: Thursday, December 7, 2017 4:43 PM

To: Seth Berry; Joyce Jay McCreight; Tepler, Denise; denise tepler; Denise Tepler; Eloise vitelli

**Subject:** Are you coming to Bath tomorrow for meeting at Bath Housing?

### Greetings!

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Jennifer 232-2800

From:

Jennifer DeChant <dechantforbath@gmail.com>

Sent:

Friday, December 1, 2017 11:21 AM

To:

Vitelli, Eloise

Subject:

Re: Don't Give General Dynamics \$60 Million

Likely they saw the bill title. There is no bill content. They are trigger happy over corporate greed. Interestingly I share those concerns too. They are among the group of people demonstrating against war machines of BIW/GD. that is where we differ. Better to have discussion early to keep communication clean as possible.

On Thursday, November 30, 2017, Vitelli, Eloise < <u>Eloise.Vitelli@legislature.maine.gov</u>> wrote: Good idea. Do you know what spurred this action? They saw your bill? Thanks-

Sent from my iPhone

On Nov 30, 2017, at 8:32 PM, Jennifer DeChant < dechantforbath@gmail.com > wrote:

Yep.

I am responding "Thank you for your feedback."

I am collecting emails and going to invite them to a meeting at the end of december to hear their concerns.

Suggestions? Thoughts?

On Thu, Nov 30, 2017 at 4:50 PM, Vitelli, Eloise < <u>Eloise.Vitelli@legislature.maine.gov</u>> wrote: Jennifer,

Are you getting these?

Eloise Vitelli Senate District 23 Serving all of Sagadahoc County and Dresden

Please be advised that any information sent to me in my capacity as a legislator may become a matter of public record as indicated in the Maine Freedom of Access Act <a href="http://www.maine.gov/foaa.index.htm">http://www.maine.gov/foaa.index.htm</a>

From: Mary Beth Sullivan [mbsull@gwi.net]
Sent: Thursday, November 30, 2017 2:15 PM

To: Vitelli, Eloise

Subject: Don't Give General Dynamics \$60 Million

Sen. Eloise A. Vitelli,

As your constituent, I urge you to reject any tax breaks for General Dynamics.

Already over many years General Dynamics has received more than \$200 million in state and

local tax breaks for Bath Iron Works (BIW).

General Dynamics spent \$9.4 billion buying back its own stocks between 2013-2016.

The top CEO at General Dynamics, Phebe Novakovic, last year was paid \$21 million.

General Dynamics, like most weapons corporations, gets the vast majority of its operating funds from the federal treasury. The taxpayers are paying the freight from the start.

Before General Dynamics gets any more state taxpayer dollars it should be required to begin a transition process to build commuter rail systems, tidal power and offshore wind turbines to help us deal with our real problem - global warming.

Mary Beth Sullivan 212 Centre Street Bath, ME 04530

From:

Vitelli, Eloise

Sent:

Thursday, November 30, 2017 9:44 PM

To:

Jennifer DeChant

Subject:

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Msg\_Number:42:1:9

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Sent:

Thursday, November 30, 2017 8:33 PM

To:

Vitelli, Eloise

Subject:

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Msg Number:42:1:7

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Sent:

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To:

DeChant, Jennifer

Subject:

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Mary Beth Sullivan 212 Centre Street Bath, ME 04530

Msg\_Number:42:1:8

From: Sent: Eloise Vitelli <eloise.vitelli@gmail.com> Wednesday, November 15, 2017 2:34 PM

To:

Jennifer DeChant: DeChant, Jennifer

Subject:

Sexual Aggression bill

Attachments:

Sexual aggression bill.pdf

Jenifer,

I am starting to collect co-sponsor signatures for the Sexual Aggression bill. I've asked Jeff to be lead co-sponsor and have sent him a copy. The deadline is Dec. 18 so we have some time but it does have a way of creeping up. I am told we can use multiple sheets if need be, and since we won't be together before then (let us hope!), that is a good thing.

Who else would you suggest as co-sponsors? I have sent it to Sen Dion who offered me a legal perspective on some of the challenges the bill may face. I have thought of Jay, Lois Reckitt, Sen Rosen (Committee chair).

If you need help with the BIW tax bill, let me know.

See you at the Choc. Church!

Cheers,

Eloise

Eloise Vitelli Arrowsic, Maine